



Communication, Marketing Construction Area Group FCC

April 2023

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Corporate Presentation

1. FCC Group
2. Key figures
3. Diversified business model
4. Leadership position in all areas
5. International presence
6. Integrated Offer
7. Value Creation
8. Corporate Governance Structure
9. Management Team



# FCC Group



More than  
**120 years**  
of experience



Over  
**64,000**  
employees



Working in  
Over **25 countries**,  
45% of revenue comes  
from international markets



High degree of  
**revenue  
stability**



**Leader**  
in Environment, Water,  
Infrastructure and Real Estate  
Development



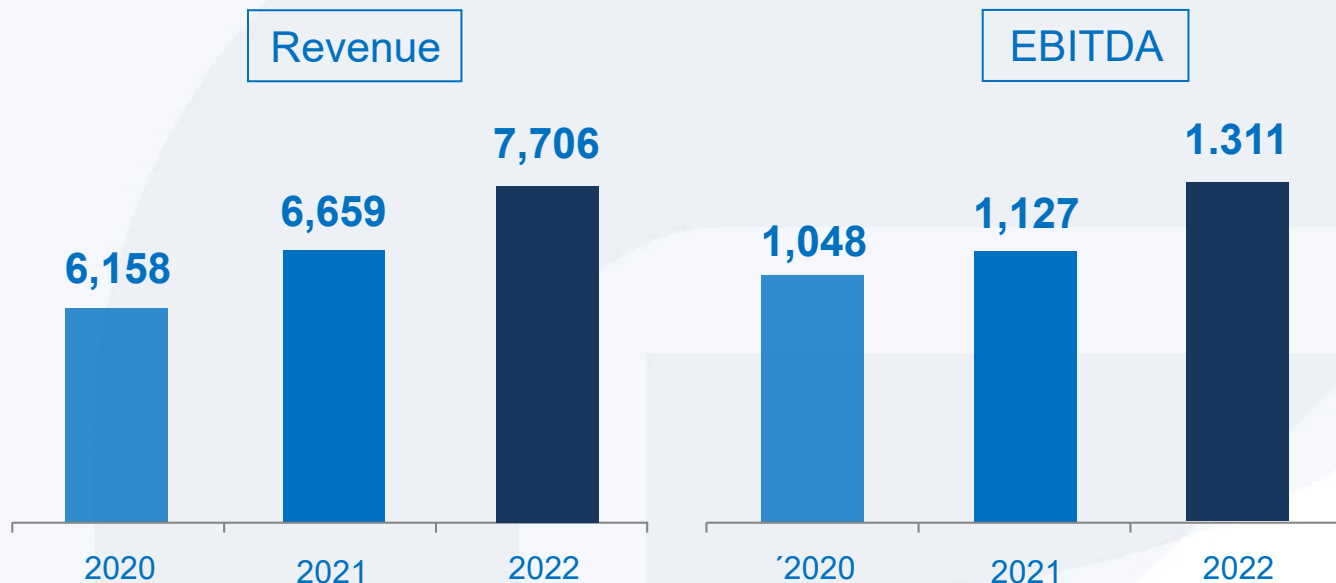
**7,706 M€** revenue  
**1,311 M€** EBITDA in 2022




**Comprehensive range**  
of services

# FCC Group

## 1.2. Key Figures 2022



 **+ 64,000**  
employees



Backlog\* (Dec. 31, 2022)

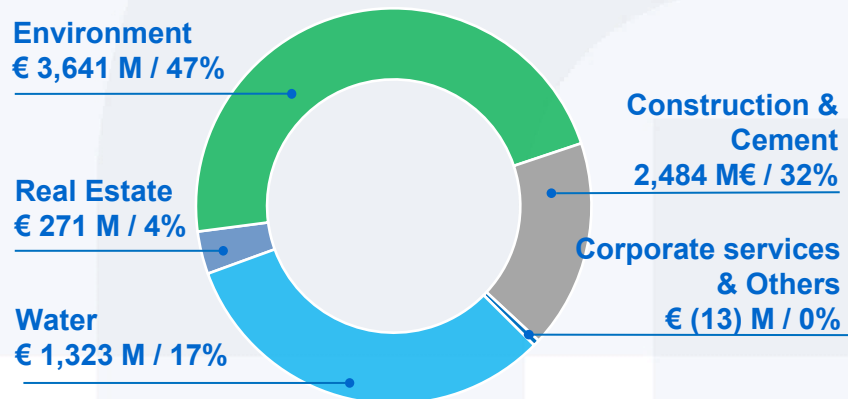
**€ 40,274 M**

Environment, Water, Construction  
and Real Estate

Figures in million euros

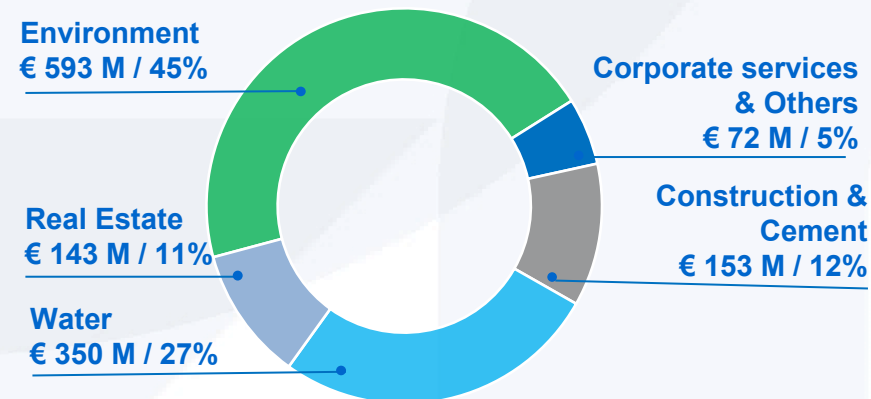
Revenue per business / 2022

**Total: € 7,706 M**



EBITDA per business area / 2022

**Total: € 1,311 M**





- Refuse collection
- Street cleaning
- Solid waste treatment and recycling
- Ground maintenance
- Sewer networks maintenance
- Building Cleaning & maintenance
- Industrial waste treatment and recycling
- Remediation of polluted soils



- Municipal concessions for the management of the end-to-end water cycle
- Infrastructure concessions in BOT model contracts
- O&M Services
- EPC Models



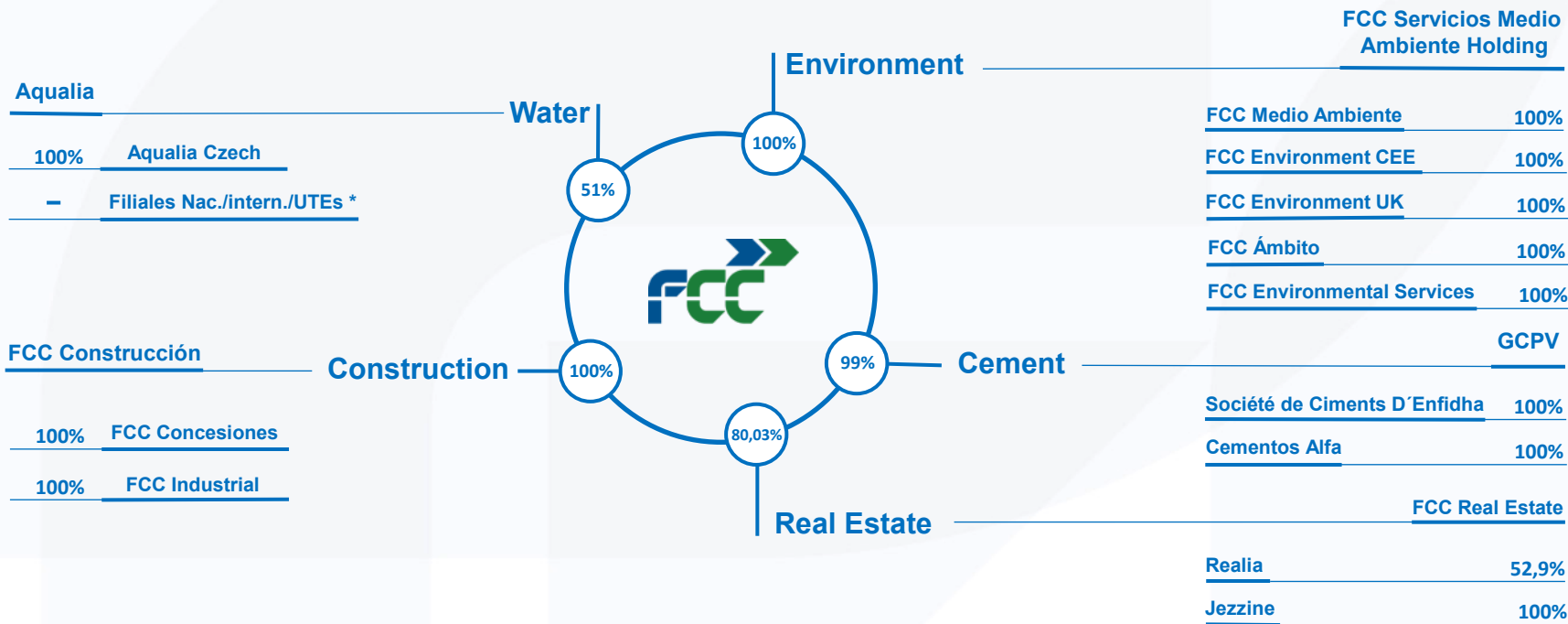
- Civil Works
- Building
- Industrial
- Concessions
- Infrastructure maintenance
- Construction precast
- Corporate image



- Cement
- Trading
- Other businesses  
*(Concrete, Aggregate, Mortar)*



- Housing development
- Real Estate rentals
- Land management



# FCC Group

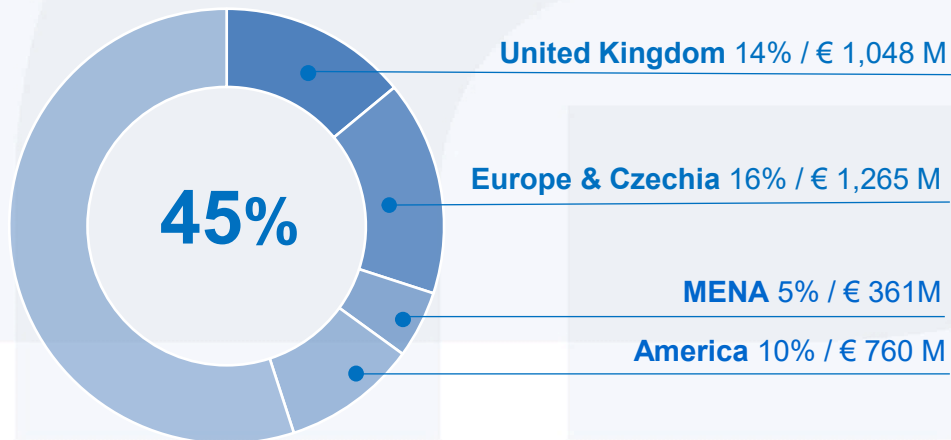
## 1.4. Leadership position in all areas





### International Revenue 2022

**Total : € 3,434 M**



### International Backlog\*

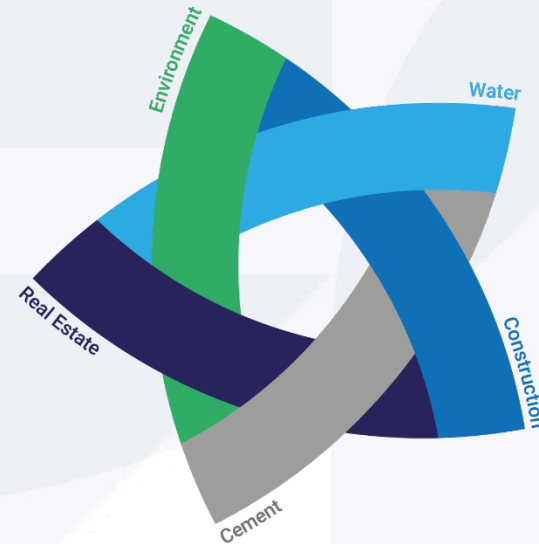
(Dec. 31, 2022) **€ 23,064 M** (3 years)

**\*57,3% of Total**

### Advanced technology

- Own technology for waste collection and street cleansing
- Leaders in waste recycling and energy recovery systems
- Experts in providing solutions at all stages of the water management cycle for all uses: human, agricultural and industry, meeting the needs of institutions and public and private organizations
- Specialists in bridges and ports with a high technical complexity
- Innovative processes for high speed lines, metro and tunnels
- Specialists in turnkey projects in the industrial sector

### Comprehensive range of services throughout the whole value chain



Advanced technology and integrated range of products and services with high added value in all of its business areas

# FCC Group

## 1.7. Value creation



Our incumbent position enhances our ability to benefit from the strong fundamentals of our core business areas



### Environment

- Positive long-term outlook due to regulatory developments and environmental considerations
  - EU Waste Framework Directive requires member states to recycle at least 55% of their municipal solid waste by 2025 and 65% by 2035 plus landfilling down 10% also in 2035
- New opportunities offered by expected reforms in Spain on recycling and composting (2023)
- Expansion potential in existing platforms: USA, UK and some Central European countries



### Water

- Positive long-term outlook due to regulatory developments and environmental considerations and water infrastructure gap
- Take advantage of the extensive experience in the integral water cycle management, to apply in business opportunities in countries with low PPP activity
- Growth potential in Europe and selectively in America and MENA



### Construction & Cement

- Continued infrastructure gap in selected jurisdictions. Stringent management of cash flow generation and third-party risk
- Potential growth in Spain linked to clean energy, efficiency and related facilities.

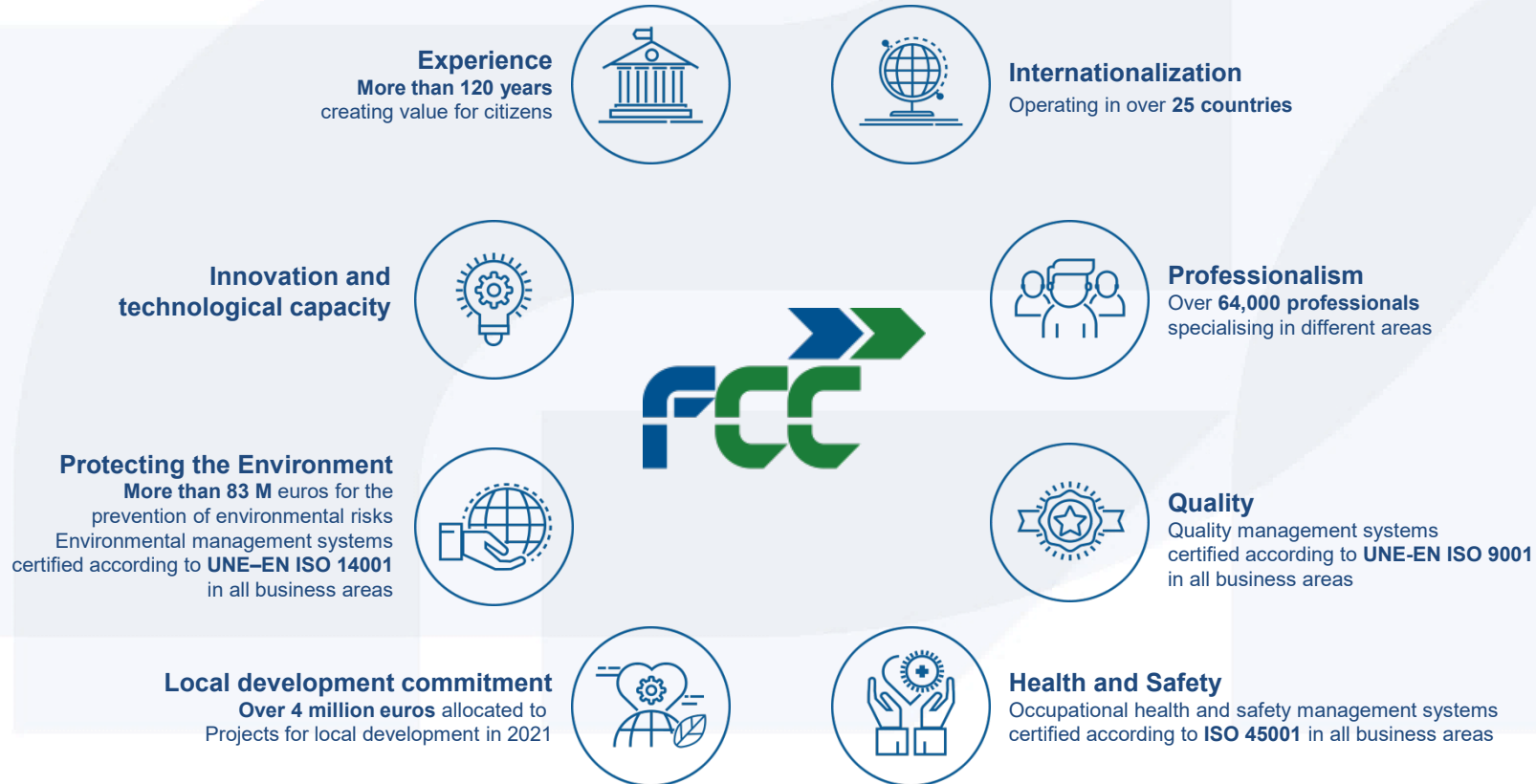


### Real Estate

- Combined recurring rental income with property asset build to rent) and residential housing development in high demanded areas

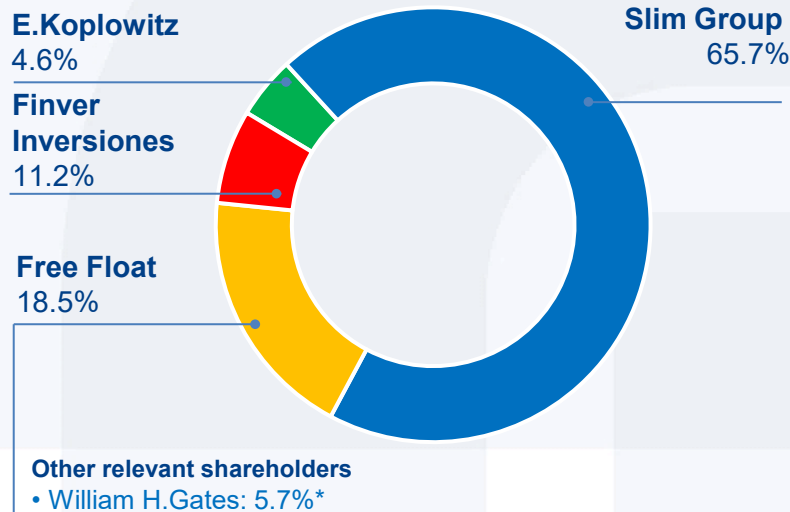
# FCC Group

## 1.7. Value creation



## 1.8. Corporate Governance Structure

### Shareholding Structure\*



### Composition of the Board

#### 13 members:

- 6 appointed by Slim Group
- 3 appointed by E.Koplowitz
- 3 independent members
- 1 executive director

#### Audit and Remuneration Board Commissions:

- Chaired by independent members
- Majority of independent members

\* As of latest communications to the CNMV (Spanish stock market regulator)

# FCC Group

## 1.9. Management Team



**Chairman FCC** Esther A. Koplowitz

**CEO** Pablo Colio Abril

### Business Areas

#### **Construction**

Pablo Colio Abril

#### **Environment**

Jordi Payet Pérez – Iberia

Paul Taylor – U.K.

Bjoern Mittendorfer- CEE

Iñigo Sanz Pérez - America

#### **Water**

Félix Parra Mediavilla

#### **Cement**

Jaime Rocha Font

#### **Real Estate**

Ana Hernández Gómez

Javier Fainé de Garriga

1. Activities
2. Main features
3. Key figures
4. International presence
5. Projects
6. Webs

# 2

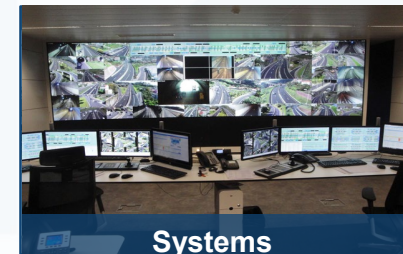
# Activities



- Electromechanical Installations
- Electrical distribution networks
- Security and Control Systems
- Maintenance of installations and efficiency
- Infrastructure maintenance
- Catenary and railway communications works



- EPC projects (Oil&Gas, Renewable Energy...)
- Pipelines
- Industrial construction (industrial plants, unique building, CPD's)



- Inf. Connected
- Smart Cities,
- Defense – Simulation
- Intelligent Transportation Systems.



# Main features



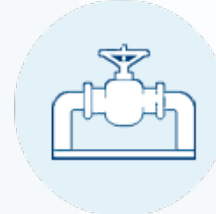
**More 120  
years**  
of experience



We are  
**global  
and local**



Present in industrial markets of  
oil & gas and  
electromechanical installations  
and installation maintenance



**Over 3,000 km**  
of pipelines oil&gas



Operating in  
**over  
10 countries**



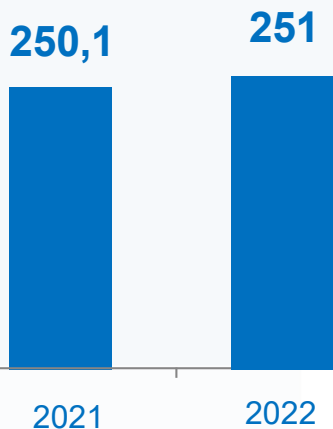
**World leaders**  
building LNG tanks



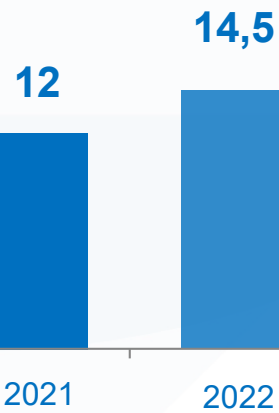
**International leader**  
in the selective  
execution of industrial  
works

# Key figures

Revenue



EBITDA



**2.070**  
employees



Backlog (31Dec.2022)  
**435,8 M€**

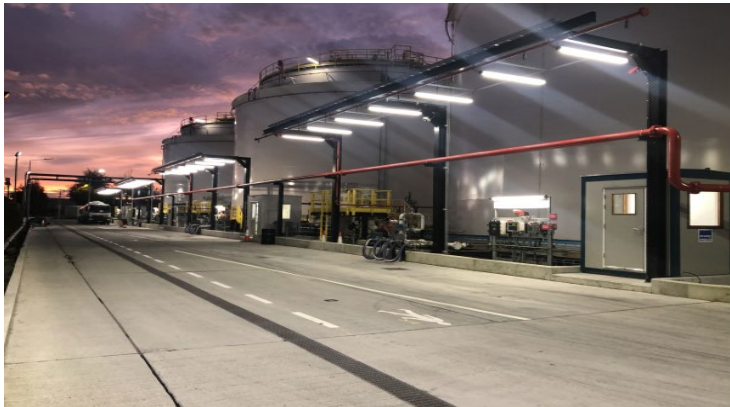
# International presence



# Projects

## Industrial Construction: EPC projects

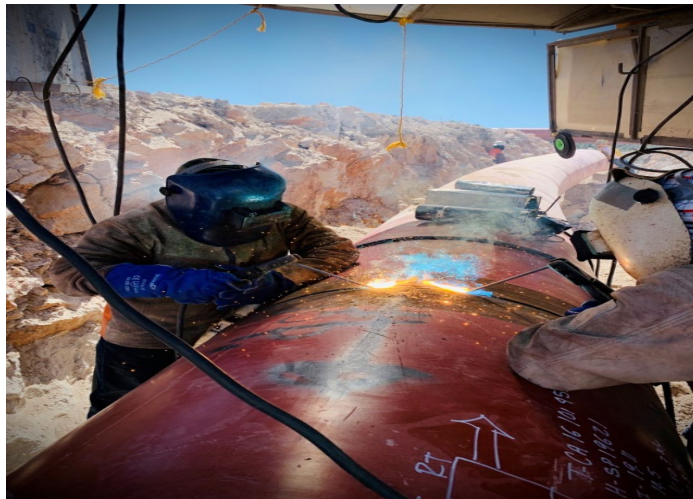
- Design, construction, assembly and commissioning of 4 LNG storage tanks in Barcelona (Spain), 2 LNG storage tanks in Gijón and 1 LNG storage tank in Finland.
- Design, construction, assembly and commissioning of LNG storage plants (Quintero GNL-Chile).



# Projects

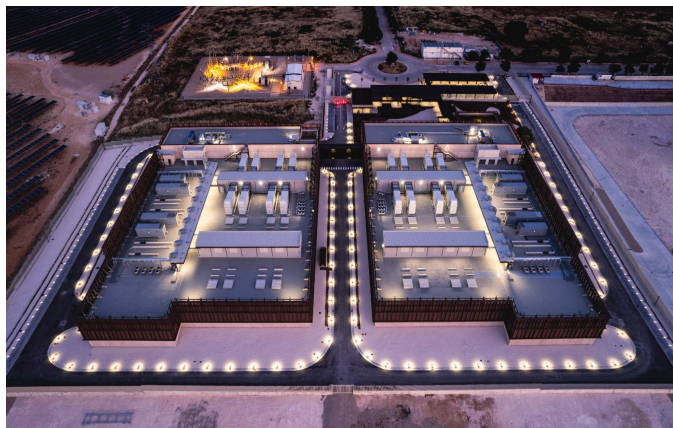
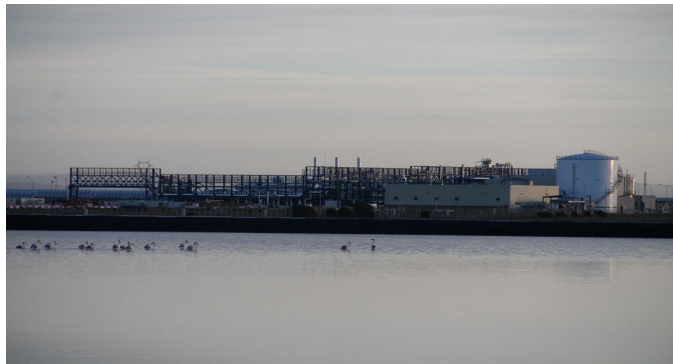
## Industrial Construction: gas and oil pipelines

- Construction and assembly of gas and oil pipelines. More than 3,000 kilometers of pipeline executed.
- Construction, assembly of refineries and industrial plants.
- More than 30% of the gas pipeline network in Spain executed.  
International: Samalayuca –Sasabe gas pipeline (Mexico)





# Projects



## Industrial Construction: industrial plants and renewable energy plants

- Hydrant fuel storage and distribution facilities at Dublin Airport (Ireland)
- FCC Industrial design, build in 2022 more 700MW in different photovoltaic projects
- Design, construction, assembly, commissioning and operation of Thermosolar Plants-Photovoltaic Parks
- Construction of CPDs and industrial plants



# Projects



## Installations and Maintenance, Networks and Railway Works

- Development of works for high-speed lines, metro, tram, national rail networks.
- Design, assembly and commissioning of electrical networks
- Development of traction substations and overhead contact line, along with signaling and systems associated with the railway field.





# Projects



## Installations and Maintenance, Networks and Railway Works

- Engineering development, mechanical assembly and commissioning of medium and low voltage.
- MV and LV electrical installations, electrical and control panels
- Mechanical installations, air conditioning, ventilation, PCI....





# Projects



## Installations and Maintenance, Networks and Railway Works

Development of international engineering projects, supply and construction of:

- Overhead and underground lines in HV (high voltage, up to 500 kV), MV (medium voltage) and LV (low voltage).
- Electrical substations: Distribution substations, transformation;
- Traction substations for railway electrification
- Construction and maintenance of distribution networks through framework contracts with the main electricity companies.



# Projects



## Installations and Maintenance, Networks and Railway Works

- Development of operation, maintenance and energy efficiency management services, from preventive technical assistance to the comprehensive solution for operation, exploitation and optimization of consumption of buildings and industrial facilities.





# Projects

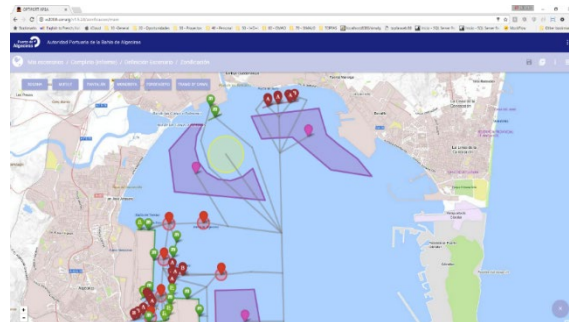
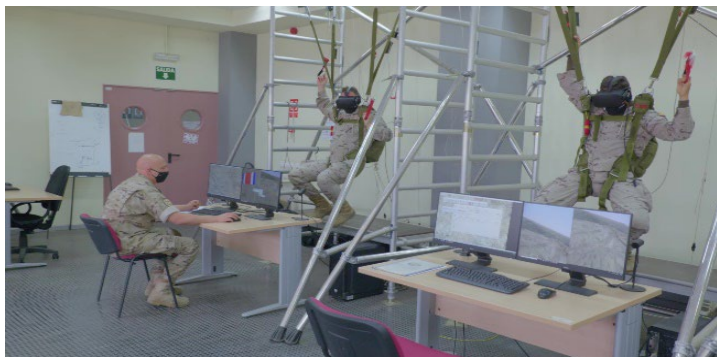
## Infrastructure, Security and Defense Systems

More than 25 years of experience in engineering, design and development of systems and solutions adapted to the needs of our clients.

**We innovate, developing technological solutions to generate sustainable, safe, efficient and connected infrastructures.**

Specialized in:

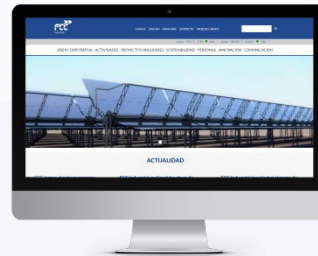
- Connected Infrastructures
- Service implementation platforms for Smart Cities
- Intelligent Traffic and Industry Control Systems
- Training and Simulation
- Security and Defense



# Webs



[www.ciudadfcc.com](http://www.ciudadfcc.com)



[www.fccindustrial.com](http://www.fccindustrial.com)

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